

# GRIFFIN M. HANKERD

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[Date]

Mr. Jim Edwards  
Chief Executive Officer  
US Connect, Inc.  
8750 W. Pleasant Ave.  
Jackson, MI 49272

Dear Jim:

Since we've been unable to connect personally and have been speaking through Tony Mancini for the past week or so, I wanted to get my resume to you before our July 7 meeting for your review.

With over 25 years of success in linking finance to business operations, the value I bring to US Connect extends far beyond that of a typical **Chief Financial Officer**. Not only am I effective in developing strategic plans, budgets, and forecasts, I know what it takes for operations, marketing sales to successfully execute them to deliver strong and sustainable revenue, profit, and performance results.

My career has included CFO roles in \$140 million base operations, with over 2,000 personnel. I provide a unique combination of tools and direction to continuously navigate financial, market, and operational success as measured by:

- **Best Practices Implementation** to boost the value of employee productivity and process improvements.
- **Payroll and Travel Expense Management** for US Army personnel and Joint Task Force in Baghdad, Iraq.
- **Project Management** for Air Force Defense Team. As project manager, completed 135 sites on time and \$750,000 under budget.

I have built financial teams from the ground up, implementing financial systems and facilitating merger integration and change management initiatives that have directly impacted the top and bottom-line.

Aware of the caliber and reputation US Connect holds in the marketplace, I look forward to our continued discussion next week as the first of many positive communications.

Sincerely,

Griffin M. Hankerd

Enclosure